

**Position:** Commercial Leasing Associate

Join our team as a Leasing Associate.

If you're a licensed commercial real estate associate we are seeking experienced office and retail leasing brokers to join our team. You'll have the opportunity to be involved in some of Calgary's most interesting real estate and tenant transactions.

**Compensation:** Commission based, competitive splits

Full-Time Position

**What JR Mercantile Real Estate Advisors Inc. Brings to the Table:**

- Well respected local commercial real estate brokerage
- Excellent relationships with local and national landlords and tenants
- Professional work environment with the latest research and CRM software
- Competitive commission splits which means more money in your pocket
- Opportunity to grow your business and to develop a team
- Collaborative versus competitive environment between brokers of our brokerage

**Responsibilities:**

- Promote the interests of the brokerage's clients whether tenant or landlord
- Get involved in the early planning stages of commercial development
- Respond to potential tenant inquiries
- Coordinate and conduct tours with prospective tenants
- Targeted cold and warm calling
- Obtain and summarize development opportunities for our clients

**Qualifications:**

- Must have a Real Estate License in the Province of Alberta with a focus in commercial real estate
- Must have a driver's license and own your own car
- A Bachelor's degree or equivalent combination of education and experience

**Required Skills and Attitude:**

- Active listening
- Demonstrates a client-centric attitude
- Seek and participate in learning opportunities
- Ambitious self-starter who takes initiative
- Relationship builder
- Capable of working alone and within a team environment
- Solution seeker